

Transformation Manager, Multi-Wing

About Multi-Wing

Multi-Wing is a global company with 470 employees, 19 sales offices, and 14 production sites across countries in North America, Europe, and Asia Pacific. It helps global OEM market leaders in HVAC&R, off-highway, and industrials solve their airflow shaping needs with products within axial fans and complete fan solutions. It had approximately DKK 780m in 2022 revenue.

In 2021, Altor Equity Partners acquired a majority stake, and in 2022 the new strategy Solution2028 was launched. Since the launch of the new strategy, Multi-Wing has delivered extraordinary 2022 revenue growth of >40%, a trend that is expected to continue.

The Solution2028 strategic agenda is highly ambitious and involve a comprehensive transformation of all aspects of the company, including:

1. Transitioning from a component manufacturer (axial fans) to a full fan solution supplier
2. Strengthening the commercial foundation through commercial excellence and expanding the sales force
3. Building a setup capable of handling growth including setting up new entities with sales organisations and production sites
4. Implementing a new IT system back-bone to integrate processes
5. Investing in R&D and delivering the next generation of products
6. Enabling the journey by integrating sustainability, hiring and fostering the right people, and acquiring other companies when relevant

In this role, you will

- Play an important role in key parts of a highly ambitious and comprehensive business transformation
- Help shape the strategic agenda of a global company with many market opportunities, availability to capital, and a history and culture of successful execution
- Learn how to put strategy and business theory into practice through hands-on experience and end-to-end ownership of high impact strategic initiatives

Concrete responsibilities include

- Managing the global PMO of fan solution projects, following up with stakeholders globally, and ensuring progress on the most important driver of company growth
- Distilling insights, creating analysis, and preparing decision material for meetings of the Board of Directors and the Executive Leadership team
- Providing executional support on key strategic initiatives including commercial excellence and M&A

Potential relevant experience & qualifications

- 1-4 years at a leading management consulting firm or similar in-house strategy experience
- Strategic thinker with an effective toolbox, including:
 - An analytical mindset able to solve complicated quantitative problems
 - Business understanding and ability to prioritize what is important
 - Attention to detail
- Strong communication skills, including:
 - Professional writing & oral communication in English with ability to interact at all levels in an organization (Spanish proficiency an additional plus)
 - Story-lining, distilling key take-aways and insights, and summarizing findings on PowerPoint slides
 - Ability to build relationships with and manage stakeholders across all cultures
- Independent thinker with strong ownership of responsibilities, including:
 - Capability to maintain overview in a complex environment with many moving parts
 - Independently driving work and identifying and implementing improvements in processes
 - High intellectual curiosity and open personality

Position details

You will report to the Head of Transformation, together with whom you will form the Transformation Office, responsible for the successful transformation of Multi-Wing through delivery of the Solution2028 strategy.

The job will be located at Multi-Wing Group headquarters in Vedbæk, Denmark but involve engagement with and travel to our sites globally. It will be possible to combine in office work with work from home.

Application deadline: 31st of March 2023

Contact details: To apply for the position or for more information, please reach out to Head of Transformation, Sigurd Bay Jørgensen, at sbj@multi-wing.com or +45 31 25 39 20