

### Sales & Application Engineer

Multi-Wing India is looking for an enthusiastic Sales & Application Engineer to develop India market across the various segments.

#### Who are we?

Multi-Wing is a Global company, a world leader in tailor made air moving products.

#### Our team

We are a modern and dynamic global team that emphasizes action, quality, flexibility, and innovative thinking. We have an open atmosphere and an excellent but demanding work environment.

#### Where would you be located?

You would be working at our Pune facility situated in Hadapsar.

#### What would you do?

This position will be responsible for continuous development, growth and value creation for our customers securing Multi-Wing's position as a valued technical and commercial partner and a leading supplier in various segment by :

- Understanding customers' application requirements and suggesting a suitable product
- Technical & commercial agreements with the customers
- End to end sales operations
- Customer Account management

#### What qualifications of your are we looking at?

- consultative sales experience within Manufacturing industry of 3-5 years.
- A solid technical background with an engineering degree.
- Excellent analytical and negotiation skills
- Sales and business acumen
- high level of enthusiasm and persistence in pursuing goals
- Good communication and interpersonal skills
- Highly structured, analytical, fact & detailed oriented
- Autonomous, visionary, innovative, proactive, and self-motivated

#### What we offer?

- A challenging job in a international company
- Good opportunities to create visible and measurable results
- A unique and attractive work place based on personal development and performance and with a strong set of values

#### Start date: ASAP

Applications must be sent by mail to [anm@multi-wing.co.in](mailto:anm@multi-wing.co.in)

#### Our Company:

Multi-Wing's corporate culture is characterised by dynamic, continuous development and changes and by key words such as structure and planning. We are passionate and proud of Multi-Wing, we encourage diversity and believe that flexibility combined with mutual respect and integrity provides the foundation for a work environment and a corporate culture that supports Multi-Wing's vision – Multi-Wing will be the first recognized impeller brand – and sets the standards for our ways of working and interacting.

Our continuous success and growth depend entirely on our employees' qualifications, competences, motivation, and engagement. Therefore, we focus on fulfilling each employees potential by training and development and have a HR policy which ensures the well-being and development of all our employees. For more information, visit [www.multi-wing.com](http://www.multi-wing.com)